

Gaining Respect

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The Overall Problem...

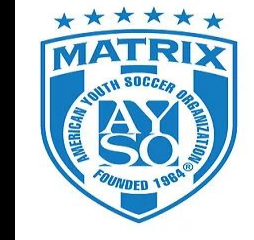
RESPECT

What is respect?

“

the polite attitude shown
toward someone or something
that you consider important

- Cambridge



Respect is...



In our own words, what is respect as it relates to the game?

How do we gain
respect?

Work together as a
team.

“

Coming together is a beginning;
keeping together is progress;
working together is success.

- Henry Ford

What is a team?

What is a team?

- A team is a group of individuals, all working together for a common purpose.

What is teamwork?

The ability to cooperate and communicate effectively with others to achieve a common goal

Difference Between Groups and Teams

A group is not necessarily a team.

A group can have individuals with varied interests, attitudes, and thought processes. It is not necessary that the group members have a common objective or a common goal to achieve.

Difference Between Groups and Teams

Groups	Teams
Individual accountability	Individual and mutual accountability
Come together to share information and perspectives	Frequently come together for discussion, decision making, problem solving, and planning.
Focus on individual goals	Focus on team goals
Produce individual work products	Produce collective work products
Define individual roles, responsibilities, and tasks	Define individual roles, responsibilities, and tasks to help team do its work; often share and rotate them
Concern with one's own outcome and challenges	Concern with outcomes of everyone and challenges the team faces
Purpose, goals, approach to work shaped by manager	Purpose, goals, approach to work shaped by team leader with team members

What are we?

Who is responsible
for our teams
success?

EVERY member of our team is
responsible for our team's
success!



The Solution

What we must do as a Team

Know Our Playbook

Read it. Know it. Tell it **accurately!**

It's all about our story. If we can authoritatively discuss it, we will be respected. If we tell it accurately, we will be trusted.

Communicate & Plan

Huddle up!

Make time to huddle up to prepare and tackle challenges together. Don't wait until the last minute!

Trust & Execute

We are one.

With mutual Trust and Respect – there is no telling what our collective energy could do. We will do it together.

Know Our Playbook

Read it. Know it. Tell it accurately!

- What is the our playbook? Where can we find it?
- Where can we add information to this playbook?
- When can we add information to our playbook?
- How can we help our teammates call the same plays in our playbook?

Communicate & Plan

Huddle up!

- Create a plan
- Start planning and collaborating early
- If you need or want help – communicate
- Communicate, Communicate, Communicate

Trust & Execute

We are one!

- With mutual Trust and Respect – we can conquer anything as a team
- Trust your fellow team members and the decisions/choices they make

Look for Win/Win Situations

It is a mindset or approach to a situation that seeks to ensure the interest of all parties are considered. It is not an "either/or" proposition.

Lose/Lose Situations do not help anyone

Lose/Lose is when no one wins; all parties lose and most will end up with very hard feelings.

Nothing is accomplished.

Let's Review



Know Our Playbook



Communicate &
Plan



Trust & Execute

In the end...

We are a Team.